

Supplier Profile

1. General Information FPM Supplier Number: _____ Date: _____

Name and address (location): _____

Name and office (corporation): _____

Year founded: _____

Ownership structure: _____

Agencies / representatives: _____

Contact persons:

Field	Name	Tel.	Fax	e-mail
Sales				
Order processing				
Development				
Management board				
Quality				

Number of employees	Corporation	Location
Total		
No. in production		
No. in management		
No. with temporary contracts		
No. with wages of EUR 400.00		

To which tariff zone does the company belong?: _____

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2. Product Program

Main products (location): _____

Main products (corporation): _____

Comments: _____

Important intermediate products, for example
 raw materials/hazardous substances:

Important raw material suppliers:

3. Key Business Indicators

3.1 Turnover	Corporation	Location	Sector
Previous year			
2 years ago			
Forecast for the current year			

3.2 Sales unit: _____	Product 1 _____	Product 2 _____	Product 3 _____	Product 4 _____
Previous year				
2 years ago				

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Forecast for the year	for current year				
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3.3 Export share as percent	Corporation	Location
EU		
North America		
Asia, India		

3.4 Investment share of the total turnover: _____ %

3.5 Production and development share of the total turnover: _____ %

3.6 Present product liability insurance: _____ €
(Insurance amount for consequential damages)

4. Clients

Main clients	Sector	Share of turnover as percent
Freudenberg Performance Materials		

5. Production

5.1 Locations Which production locations are there?	Which products are manufactured?	Is FPM supplied? Yes / No

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5.2 Equipment: Machines/ systems	Age	Degree of use	Useful life (hours/week, shifts)	Performance rate/hour

5.3 Capacity Products for FPM	Use of production capacities as percent	How many shifts / day are worked?	How many days / week are worked?

6. Order Processing

6.1 Average delivery times	Entry (in weeks)
For Product 1 _____	
For Product 2 _____	
For Product 3 _____	
For Product 4 _____	
Response time for short-notice order increases	
Delivery time of primary materials	
Duration of production cycle	

6.2 Type of packaging: _____

6.3 Transport, logistics chain: _____
(truck, train, boat, plane)

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6.4 Finished goods warehouse for FPM products Yes No

6.5 Willing to establish a consignment warehouse Yes No

6.6 EDI capability Yes No

Which format: _____

7. Price Information

7.1 Currency: _____

7.2 Incurred customs charges: _____

7.3 Terms of payment: _____

7.4 Terms of delivery: _____

Internal Freudenberg remarks:

7.5 Moving transfer price	Year	2006	2005	2004	2003	2002	2001	2000
Product (material No.)								

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8. Management Systems		
8.1 Certificates, audits, customer awards	Certification organization, auditor	When did it occur / is scheduled to?
ISO 9001:2000		
QS 9000 / VDA 6.1		
TS 16949		
ISO 14001 / EMAS		
OHSAS 18001		
OEKO-Tex Standard 100		
FPM Audit		
8.2 Documentation	Available	Can be made available or viewed
Organizational chart		
Specification / marking		
Safety data sheet		
Long-term supplier declaration		
Commitment declaration for external companies		
CE conformity declaration / manufacturer's declaration		
REACH (material approval)		
Supply contract / service contract		
Non-disclosure agreement		
Environmental/occupational safety reports		
Q handbook		

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Internal Freudenberg comment:				
8.3 Supplier evaluation	On time	Proper quantity	Quality	Price trend from the previous year
2001				
2002				
2003				
2004				
2005				
2006				

9. Risk Evaluation

Credit rating processed Yes No Date: _____

Rating: _____

(Performed by a rating agency such as Moody's, Standard & Poors, Fitch, Creditreform, Hermes, etc.)

Emergency plan available Yes No

(Power outage, fire, flood, storm, etc. and appropriate measures such as backup production, partnerships, service contracts, EDP data security)

Internal Freudenberg remark:

Credit rating processed Yes No Date: _____

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